

PrimeVest Financial Services Inc., Member FINRA/SIPC

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## **PrimeVest signs Langley Federal Credit Union**

PrimeVest Financial Services (PrimeVest), one of the nation's largest broker-dealers dedicated to serving financial institutions, announced today that **Langley Federal Credit Union** (Newport News, Va.) has signed as a client. PrimeVest will provide investment and insurance solutions and a comprehensive support network designed to help Langley FCU grow its business and revenue.

Chartered in 1936, Langley FCU ranks among the United States' 100 largest credit unions by assets. It was the third major credit union to sign with PrimeVest in the last quarter of 2010, joining American Airlines Credit Union, ranked No. 11 nationally by assets, and Technology Credit Union, ranked No. 103. PrimeVest also serves as the broker-dealer for Security Service Federal Credit Union, ranked No. 8 nationally, and Redstone Federal Credit Union, ranked No. 38 nationally, a relationship that has been in place since 2003.

"We are very excited to welcome Langley Federal Credit Union to our growing family of financial institutions," said PrimeVest President and CEO **Catherine Bonneau**. "As a national provider delivering investments and insurance solutions to clients within financial institutions, we were uniquely positioned to meet the needs of Langley's members."

Originally named the National Advisory Committee for Aeronautics (NACA) Laboratory Federal Credit Union, the soon-to-be Langley FCU grew from 233 members in 1939 to 178,483 today – a total that places Langley FCU among the 55 most populous credit unions in the country.

"We did our due diligence and looked at seven different broker-dealers," said **Victor Puliafico**, president of Langley Investment Services at Langley FCU. "We chose PrimeVest because they work exclusively with financial institutions. PrimeVest is self-clearing and provides the technology to get us where we want to go. We're very excited about the relationship."

The investment and insurance group will be branded as Langley Investment Services.

"PrimeVest was designed to help financial institutions achieve success by allowing them to realize the full potential of their client relationships," Bonneau said. "We look forward to working with everyone at Langley and helping them expand and grow member relationships by offering comprehensive financial services."

### **About PrimeVest Financial Services**

Founded in 1984, PrimeVest Financial Services Inc. is an independent, self-clearing broker-dealer serving the clients of nearly 600 financial institutions throughout the United States. With its singular focus on financial institutions, PrimeVest delivers innovative investment and insurance solutions, comprehensive support and a flexible program structure built to strengthen client relationships.

PrimeVest is a member of the Depository Trust and Clearing Corporation (DTCC), the Securities Investors Protection Corporation (SIPC), and the Financial Industry Regulatory Authority (FINRA). For more information, see [www.primevest.com](http://www.primevest.com). Investment products are \*Not NCUSIF insured \*May lose value \*Not financial institution guaranteed \*Not a deposit \*Not insured by any federal government agency. PrimeVest is unaffiliated with the financial institution where investment services are offered.

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